

***SOUTH SHORE EDUCATIONAL COLLABORATIVE***

***REPORT ON EXAMINATION OF  
BASIC FINANCIAL STATEMENTS***

***YEAR ENDED JUNE 30, 2018***

# SOUTH SHORE EDUCATIONAL COLLABORATIVE

## REPORT ON EXAMINATION OF BASIC FINANCIAL STATEMENTS

JUNE 30, 2018

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## Independent Auditor's Report

To the Board of Directors  
South Shore Educational Collaborative  
Hingham, Massachusetts

## Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the South Shore Educational Collaborative (the "Collaborative"), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Collaborative's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the South Shore Educational Collaborative, as of June 30, 2018, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Collaborative's basic financial statements. The other information, as listed in the table of contents, is presented for the purpose of additional analysis and is not a required part of the financial statements.

The other information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 7, 2018, on our consideration of the Collaborative's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Collaborative's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Powers + Juliani, LLC". The signature is written in a cursive, flowing style.

December 7, 2018

# ***Management's Discussion and Analysis***

## ***Management's Discussion and Analysis***

As management of the South Shore Educational Collaborative (the "Collaborative"), we offer readers of these financial statements this narrative overview and analysis of the financial activities for the year ended June 30, 2018. The Collaborative complies with financial reporting requirements issued by the Governmental Accounting Standards Board (GASB). Management's discussion and analysis are part of these requirements. All amounts, unless otherwise indicated, are expressed in whole dollars.

### ***Overview of the Financial Statements***

This discussion and analysis is intended to serve as an introduction to the South Shore Educational Collaborative's basic financial statements. These basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements.

**Government-wide financial statements.** The *government-wide financial statements* are designed to provide readers with a broad overview of finances, in a manner similar to private-sector business.

The *statement of net position* presents information on all assets and deferred outflows and liabilities and deferred inflows, with the difference between them reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The *statement of activities* presents information showing how the Collaborative's net position changed during the most recent year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future periods (e.g., uncollected revenues and earned but unused sick leave).

Both of the government-wide financial statements distinguish functions that are principally supported by tuition charges for services and intergovernmental revenues (*governmental activities*). The governmental activities include administration and office expenses, instruction and other student services, facilities, unallocated depreciation, and interest.

**Fund financial statements.** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

**Governmental funds.** The focus of the Collaborative's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Collaborative's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the year.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

**Fiduciary funds.** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are *not* available to support the Collaborative's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

**Notes to the basic financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

**Other information.** In addition to the basic financial statements and accompanying notes, this report also presents certain *required supplementary information* concerning the Collaborative's budgetary comparisons and its pension and other postemployment obligations, as well as *other information* as required by M.G.L Chapter 43 of the Acts of 2012.

## Government-wide Financial Analysis

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. Liabilities exceeded assets and deferred outflows of resources by \$5.5 million at the close of 2018 mainly due to the recording of a liability for postemployment benefits (OPEB) in the cumulative amount of \$7.4 million. Key components of the Collaborative's governmental financial position are listed below.

	2018	2017 (As Revised)
<b>Assets:</b>		
Current assets.....	\$ 3,359,815	\$ 3,277,899
Capital assets, net of accumulated depreciation.....	179,405	249,755
<b>Total assets.....</b>	<b>3,539,220</b>	<b>3,527,654</b>
<b>Deferred outflows of resources.....</b>	<b>126,857</b>	<b>-</b>
<b>Liabilities:</b>		
Current liabilities (excluding debt).....	1,554,798	2,253,239
Noncurrent liabilities (excluding debt).....	7,536,390	6,992,491
Current debt.....	63,444	78,710
Noncurrent debt.....	-	63,444
<b>Total liabilities.....</b>	<b>9,154,632</b>	<b>9,387,884</b>
<b>Net position:</b>		
Net investment in capital assets.....	115,961	107,601
Restricted.....	8,704	9,941
Unrestricted.....	(5,613,220)	(5,977,772)
<b>Total net position.....</b>	<b>\$ (5,488,555)</b>	<b>\$ (5,860,230)</b>

Net position of \$116,000 reflects the Collaborative's net investment in capital assets (e.g., equipment, furniture and fixtures, and vehicles); less any related debt used to acquire those assets that is still outstanding. The Collaborative uses these capital assets to provide services to pupils; consequently, these assets are *not* available for future spending. Although the investment in capital assets is reported net of its related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

Net position of \$9,000 represents resources that are subject to external restrictions on how they may be used (restricted for gifts and grants). The remaining balance of unrestricted net position resulted in a \$5.6 million deficit mainly relating to the cumulative effect of recording other postemployment benefit liabilities through June 30, 2018, as mentioned above.

The governmental activities of the Collaborative are summarized below.

The Collaborative's net position increased \$372,000 in 2018 as compared to an increase of \$333,000 in 2017.

Operating grants and administrative and instructional expenses are grossed-up by State provided pensions in the amounts of \$4,096,000 and \$4,674,000 for 2018 and 2017, respectively.

	2018	2017 (As Revised)
<b>Program Revenues:</b>		
Charges for services..... \$	1,282,490 \$	1,252,712
Operating grants and contributions.....	4,218,062	4,873,781
<b>General Revenues:</b>		
Tuition.....	21,045,202	19,907,267
Unrestricted investment income.....	2,265	980
<b>Total revenues.....</b>	<b>26,548,019</b>	<b>26,034,740</b>
<b>Expenses:</b>		
Administration.....	1,934,069	1,429,754
Instruction.....	21,675,625	21,573,762
Facilities.....	2,451,744	2,589,236
Unallocated depreciation.....	110,050	96,916
Interest.....	4,856	12,396
<b>Total expenses.....</b>	<b>26,176,344</b>	<b>25,702,064</b>
<b>Change in net position.....</b>	<b>371,675</b>	<b>332,676</b>
<b>Net position, beginning of year (as revised).....</b>	<b>(5,860,230)</b>	<b>(6,192,906)</b>
<b>Net position, end of year..... \$</b>	<b>(5,488,555) \$</b>	<b>(5,860,230)</b>

### ***Financial Analysis of the Governmental Funds***

As noted earlier, the Collaborative uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** The focus of *governmental funds* is to provide information on near-term inflows, outflows, and balances of *spendable* resources. Such information is useful in assessing financing requirements. In particular, *unassigned fund balance* may serve as a useful measure of the Collaborative's net resources available for spending at the end of the year.



At the end of the current year, governmental funds reported combined ending fund balances of \$1.8 million. The general fund balance increased by approximately \$801,000 and the nonmajor governmental funds decreased by approximately \$21,000.

The general fund is the Collaborative's chief operating fund. At year end, unassigned fund balance in the general fund totaled \$1.6 million.

### ***General Fund Budgetary Highlights***

The Collaborative adopts an annual budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

The original year 2018 approved budget for the general fund authorized \$20.8 million in appropriations. During the year, the original budget was increased by \$703,000 primarily for administration and office expense, instruction, and facilities.

Actual revenues were higher than budget by \$121,000 and actual expenditures were less than budget by \$172,000.

### ***Capital Asset and Debt Administration***

The Collaborative's net capital assets totaled \$179,000 as of June 30, 2018. The Collaborative purchased a doors, windows, and gates during the year in the amount of \$40,000. Depreciation expense in the amount of approximately \$110,000 was recorded.

The Collaborative has a term note outstanding at year end, which totaled \$63,000.

Please refer to the Notes 4 and 7 of the basic financial statements for further discussion of the capital asset and debt activity.

### ***Requests for Information***

This financial report is designed to provide a general overview of the South Shore Educational Collaborative's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Business Administrator, South Shore Educational Collaborative, 75 Abington Street, Hingham, Massachusetts 02043.

# ***Basic Financial Statements***

# STATEMENT OF NET POSITION

JUNE 30, 2018

	<i>Primary Government</i>
	<u>Governmental Activities</u>
<b>ASSETS</b>	
CURRENT:	
Cash and cash equivalents.....	\$ 2,521,230
Receivables, net of allowance for uncollectibles:	
Departmental and other.....	5,150
Tuition due from other member communities.....	<u>833,435</u>
Total current assets.....	<u>3,359,815</u>
NONCURRENT:	
Capital assets, net of accumulated depreciation.....	<u>179,405</u>
TOTAL ASSETS.....	<u>3,539,220</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Deferred outflows related to other postemployment benefits....	<u>126,857</u>
<b>LIABILITIES</b>	
CURRENT:	
Warrants payable.....	30,927
Accrued payroll.....	173,272
Payroll withholdings.....	229,917
Compensated absences.....	36,818
Prepaid tuition.....	1,083,864
Loans payable.....	<u>63,444</u>
Total current liabilities.....	<u>1,618,242</u>
NONCURRENT:	
Compensated absences.....	97,000
Net other postemployment benefits liability.....	<u>7,439,390</u>
Total noncurrent liabilities.....	<u>7,536,390</u>
TOTAL LIABILITIES.....	<u>9,154,632</u>
<b>NET POSITION</b>	
Net investment in capital assets.....	115,961
Restricted for:	
Gifts and grants.....	8,704
Unrestricted.....	<u>(5,613,220)</u>
TOTAL NET POSITION.....	<u>\$ (5,488,555)</u>

See notes to basic financial statements.

# STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2018

		Program Revenues			
Functions/Programs	Expenses	Charges for Services	Operating Grants and Contributions	Net (Expense) Revenue	
Primary Government:					
Governmental Activities:					
Administration and office expense.....	\$ 1,934,069	\$ 219,747	\$ -	\$ (1,714,322)	
Instruction and other student services.....	21,675,625	1,062,743	4,218,062	(16,394,820)	
Facilities.....	2,451,744	-	-	(2,451,744)	
Unallocated depreciation.....	110,050	-	-	(110,050)	
Interest.....	4,856	-	-	(4,856)	
Total Governmental Activities.....	\$ 26,176,344	\$ 1,282,490	\$ 4,218,062	\$ (20,675,792)	

See notes to basic financial statements.

(Continued)

# STATEMENT OF ACTIVITIES (continued)

YEAR ENDED JUNE 30, 2018

	<u>Primary Government</u>
	<u>Governmental Activities</u>
<b>Changes in net position:</b>	
Net (expense) revenue from previous page.....	\$ <u>(20,675,792)</u>
<i>General revenues:</i>	
Tuition.....	21,045,202
Unrestricted investment income.....	<u>2,265</u>
Total general revenues.....	<u>21,047,467</u>
Change in net position.....	371,675
<i>Net position:</i>	
Beginning of year, as revised.....	<u>(5,860,230)</u>
End of year.....	\$ <u><u>(5,488,555)</u></u>
See notes to basic financial statements.	(Concluded)

**GOVERNMENTAL FUNDS**  
**BALANCE SHEET**

JUNE 30, 2018

	General	Nonmajor Governmental Funds	Total Governmental Funds
<b>ASSETS</b>			
Cash and cash equivalents.....	\$ 2,249,090	\$ 272,140	\$ 2,521,230
Receivables, net of uncollectibles:			
Departmental and other.....	5,150	-	5,150
Tuition due from other member communities.....	833,310	125	833,435
<b>TOTAL ASSETS.....</b>	<b>\$ 3,087,550</b>	<b>\$ 272,265</b>	<b>\$ 3,359,815</b>
<b>LIABILITIES</b>			
Warrants payable.....	\$ 29,535	\$ 1,392	\$ 30,927
Accrued payroll.....	172,484	788	173,272
Payroll withholdings.....	229,917	-	229,917
Prepaid tuition.....	1,083,864	-	1,083,864
<b>TOTAL LIABILITIES.....</b>	<b>1,515,800</b>	<b>2,180</b>	<b>1,517,980</b>
<b>FUND BALANCES</b>			
Restricted.....	-	270,085	270,085
Unassigned.....	1,571,750	-	1,571,750
<b>TOTAL FUND BALANCES.....</b>	<b>1,571,750</b>	<b>270,085</b>	<b>1,841,835</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES.....</b>	<b>\$ 3,087,550</b>	<b>\$ 272,265</b>	<b>\$ 3,359,815</b>

See notes to basic financial statements.

**RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET  
TOTAL FUND BALANCES TO THE STATEMENT OF NET POSITION**

JUNE 30, 2018

Total governmental fund balances.....	\$ 1,841,835
Capital assets (net) used in governmental activities are not financial resources and, therefore, are not reported in the funds.....	179,405
The statement of net position includes certain deferred inflows of resources and deferred outflows of resources that will be amortized over future periods. In governmental funds, these amounts are not deferred.....	126,857
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds:	
Loans payable.....	(63,444)
Net other postemployment benefits liability.....	(7,439,390)
Compensated absences.....	(133,818)
Net effect of reporting long-term liabilities.....	(7,636,652)
Net position of governmental activities.....	\$ (5,488,555)

See notes to basic financial statements.

**GOVERNMENTAL FUNDS**  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

YEAR ENDED JUNE 30, 2018

	General	Nonmajor Governmental Funds	Total Governmental Funds
<b>REVENUES:</b>			
Special education.....	\$ 21,533,302	\$ 5,025	\$ 21,538,327
Occupational and physical education.....	524,092	-	524,092
Other departmental revenue.....	142,292	122,981	265,273
Operating grants and contributions.....	-	122,307	122,307
Intergovernmental - State provided pension benefits.....	4,095,755	-	4,095,755
Investment income.....	2,265	-	2,265
<b>TOTAL REVENUES.....</b>	<b>26,297,706</b>	<b>250,313</b>	<b>26,548,019</b>
<b>EXPENDITURES:</b>			
Current:			
Administration and office expense.....	1,384,090	18,554	1,402,644
Instruction and other student services.....	14,610,170	250,914	14,861,084
Other student services.....	897,610	-	897,610
Facilities.....	2,459,744	-	2,459,744
Employee benefits.....	1,965,583	1,392	1,966,975
State funded pension benefits.....	4,095,755	-	4,095,755
Debt service:			
Principal.....	78,710	-	78,710
Interest.....	4,856	-	4,856
<b>TOTAL EXPENDITURES.....</b>	<b>25,496,518</b>	<b>270,860</b>	<b>25,767,378</b>
<b>NET CHANGE IN FUND BALANCES.....</b>	<b>801,188</b>	<b>(20,547)</b>	<b>780,641</b>
<b>FUND BALANCES AT BEGINNING OF YEAR.....</b>	<b>770,562</b>	<b>290,632</b>	<b>1,061,194</b>
<b>FUND BALANCES AT END OF YEAR.....</b>	<b>\$ 1,571,750</b>	<b>\$ 270,085</b>	<b>\$ 1,841,835</b>

See notes to basic financial statements.



**RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES,  
AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS  
TO THE STATEMENT OF ACTIVITIES**

YEAR ENDED JUNE 30, 2018

Net change in fund balances - total governmental funds.....	\$	780,641
<p>Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense.</p>		
Capital outlay.....	39,700	
Depreciation expense.....	<u>(110,050)</u>	
Net effect of reporting capital assets.....		(70,350)
<p>The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction has any effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are unavailable and amortized in the Statement of Activities.</p>		
Debt service principal payments.....		78,710
<p>Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds.</p>		
Net change in compensated absences accrual.....	(1,284)	
Net change in deferred outflow/(inflow) of resources related to other postemployment benefits...	126,857	
Net change in net other postemployment benefits liability.....	<u>(542,899)</u>	
Net effect of recording long-term liabilities.....		<u>(417,326)</u>
Change in net position of governmental activities.....	\$	<u>371,675</u>

See notes to basic financial statements.

**FIDUCIARY FUNDS**  
STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2018

	Other Postemployment Benefit Trust Fund
<b>ASSETS</b>	
Cash and cash equivalents.....	\$ 4,016
Investments:	
Equity mutual funds.....	191,922
Fixed income mutual funds.....	59,434
<b>TOTAL ASSETS.....</b>	<b>255,372</b>
<b>NET POSITION</b>	
Restricted for other postemployment benefits.....	\$ 255,372

See notes to basic financial statements.

**FIDUCIARY FUNDS**  
STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

YEAR ENDED JUNE 30, 2018

	Other Postemployment Benefit Trust Fund
<u>ADDITIONS:</u>	
Contributions:	
Employer contributions to the trust.....	\$ 125,000
Employer contributions for other postemployment benefit payments....	110,219
	<u>235,219</u>
Net investment income:	
Investment income.....	5,818
Less: investment expense.....	<u>(372)</u>
Net investment income (loss).....	<u>5,446</u>
	<u>240,665</u>
<u>DEDUCTIONS:</u>	
Other postemployment benefit payments.....	<u>110,219</u>
	<u>110,219</u>
NET INCREASE (DECREASE) IN NET POSITION.....	130,446
NET POSITION AT BEGINNING OF YEAR.....	<u>124,926</u>
NET POSITION AT END OF YEAR.....	<u>\$ 255,372</u>

See notes to basic financial statements.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The South Shore Educational Collaborative (the “Collaborative”) was formed in 1976 as authorized by Chapter 40 Section 4E and Chapter 797 of the General Laws of the Commonwealth of Massachusetts, by member school districts from the Cities and Towns of Braintree, Cohasset, Hingham, Hull, Marshfield, Norwell, Quincy, Randolph, Scituate, and Weymouth. The primary purpose of the Collaborative is to expand the quality of educational services that can be provided more effectively and efficiently by pooling the resources and students of several school districts. Since inception, the Collaborative has been able to substantially broaden the quantity and quality of programs and services available to students in surrounding school districts.

The Collaborative’s programs and services are primarily intended for its members; however, nonmembers may also participate.

Governance of the Collaborative is vested in a ten member Board of Directors (the “Board”) composed of one representative appointed by each member school committee. The Board appoints an Executive Director who is the chief operating official for the Collaborative and who reports directly to the Board.

The accompanying basic financial statements of the South Shore Educational Collaborative have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Governmental Accounting Standards Board (GASB) is the recognized standard-setting body for establishing governmental accounting and financial reporting principles. The significant Collaborative accounting policies are described herein.

**A. Reporting Entity**

For financial reporting purposes, the Collaborative has included all funds, organizations, agencies, boards, commissions, and institutions. The Collaborative has also considered all potential component units for which it is financially accountable as well as other organizations for which the nature and significance of their relationship with the Collaborative are such that exclusion would cause the basic financial statements to be misleading or incomplete. As required by GAAP, these basic financial statements present the Collaborative (the primary government) and its component units. The Collaborative has no component units that require inclusion in these basic financial statements.

The primary government consists of all funds and departments which provide various services including special education, occupational education, supplemental services, professional development and administrative. The Collaborative Board of Directors and Executive Director are directly responsible for these activities.

**B. Government-Wide and Fund Financial Statements*****Government-Wide Financial Statements***

The government-wide financial statements (i.e., statement of net position and the statement of changes in net position) report information on all of the non-fiduciary activities of the primary government and its component units. *Governmental activities* are primarily supported by member assessments and intergovernmental revenue.

*Fund Financial Statements*

Separate financial statements are provided for governmental funds and fiduciary funds, even though fiduciary funds are excluded from the government-wide financial statements. Major individual governmental funds are reported as separate columns in the fund financial statements. Nonmajor funds are aggregated and displayed in a single column.

*Major Fund Criteria*

Major funds must be reported if the following criteria are met:

- If the total assets and deferred outflows, liabilities and deferred inflows, revenues, or expenditures/expenses of an individual governmental or enterprise fund are at least 10 percent of the corresponding element (assets, liabilities, etc.) for all funds of that category or type (total governmental or total enterprise funds), *and*
- If the total assets and deferred outflows, liabilities and deferred inflows, revenues, or expenditures/expenses of the individual governmental fund are at least 5 percent of the corresponding element for all governmental and enterprise funds combined.

Additionally, any other governmental fund that management believes is particularly significant to the basic financial statements may be reported as a major fund.

Fiduciary funds are reported by fund type.

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation*Government-Wide Financial Statements*

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when the liabilities are incurred. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The statement of activities demonstrates the degree to which the direct expenses of a particular function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include the following:

- Charges to recipients who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment.
- Grants and contributions that are restricted to meeting the operational requirements of a particular function or segment.
- Grants and contributions that are restricted to meeting the capital requirements of a particular function or segment.

Other items not identifiable as program revenues are reported as general revenues.

The effect of interfund activity has been removed from the government-wide financial statements.

*Fund Financial Statements*

**Governmental** fund financial statements are reported using the flow of current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., measurable and available). Measurable means the amount of the transaction can be determined and available means collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on general long-term debt which is recognized when due, and certain compensated absences, claims and judgments which are recognized when the obligations are expected to be liquidated with current expendable available resources.

Investment income is susceptible to accrual. Other receipts and revenues become measurable and available when the cash is received and are recognized as revenue at that time.

Entitlements and shared revenues are recorded at the time of receipt or earlier if the susceptible to accrual criteria is met. Expenditure driven grants recognize revenue when the qualifying expenditures are incurred and all other grant requirements are met.

The *general fund*, the Collaborative's only major governmental fund, is the primary operating fund. It is used to account for all financial resources, except those that are required to be accounted for in another fund.

The *nonmajor governmental funds* consist of other special revenue funds that are aggregated and presented in the *nonmajor governmental funds* column on the governmental funds financial statements. The following describes the general use of these fund types:

The *special revenue fund* is used to account for and report the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes other than permanent funds or capital projects.

**Fiduciary** fund financial statements are reported using the flow of economic resources measurement focus and use the accrual basis of accounting. Fiduciary funds are used to account for assets held in a trustee capacity for others that cannot be used to support the governmental programs.

The following fiduciary fund types are reported:

The *other postemployment benefit trust fund* is used to account for other postemployment benefit (OPEB), which accumulate resources to provide funding for future OPEB liabilities.

D. Cash and Investments*Government-Wide and Fund Financial Statements*

Cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with an original maturity of three months or less from the date of acquisition. Investments are carried at fair value.

E. Fair Value Measurements

The SSEC reports required types of financial instruments in accordance with the fair value standards. These standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or valuation techniques) to determine fair value.

Fair value standards also require the government to classify these financial instruments into a three-level hierarchy, based on the priority of inputs to the valuation technique or in accordance with net asset value practical expedient rules, which allow for either Level 2 or Level 3 depending on lock up and notice periods associated with the underlying funds.

Instruments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Quoted prices are available in active markets for identical instruments as of the reporting date. Instruments, which are generally included in this category, include actively traded equity and debt securities, U.S. government obligations, and mutual funds with quoted market prices in active markets.

Level 2 – Pricing inputs are other than quoted in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Certain fixed income securities, primarily corporate bonds, are classified as Level 2 because fair values are estimated using pricing models, matrix pricing, or discounted cash flows.

Level 3 – Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation.

In some instances the inputs used to measure fair value may fall into different levels of the fair value hierarchy and is based on the lowest level of input that is significant to the fair value measurement.

Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument. Instruments with readily available active quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. It is reasonably possible that change in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in these financial statements.

The District did not have any financial instruments types meeting the requirements for reporting with fair value standards.

#### F. Accounts Receivable

##### *Government-Wide and Fund Financial Statements*

The recognition of revenue related to accounts receivable reported in the government-wide financial statements and fiduciary funds financial statements are reported under the accrual basis of accounting. The recognition of revenue related to accounts receivable reported in the governmental funds financial statements are reported under the modified accrual basis of accounting.

##### ***Departmental and Other***

Departmental and other receivables consist of various benefit payments which are under agreement with current and former employees to reimburse the Collaborative and tuition payments receivable from other Collaborative's for special education services provided.

***Intergovernmental***

Various federal and state grants for operating and capital purposes are applied for and received annually. For non-expenditure driven grants, receivables are recorded as soon as all eligibility requirements imposed by the provider have been met. For expenditure driven grants, receivables are recorded when the qualifying expenditures are incurred and all other grant requirements are met.

These receivables are considered 100% collectible and therefore do not report an allowance for uncollectibles.

**G. Inventories*****Government-Wide and Fund Financial Statements***

Inventories are recorded as expenditures at the time of purchase. Such inventories are not material in total to the government-wide and fund financial statements, and therefore are not reported.

**H. Capital Assets*****Government-Wide Financial Statements***

Capital assets, which include equipment, furniture and fixtures, and vehicles, are reported in the government-wide financial statements. Capital assets are recorded at historical cost, or at estimated historical cost, when actual historical cost could not be determined. Donated capital assets are recorded at acquisition value.

All purchases and construction costs in excess of \$5,000 are capitalized at the date of acquisition or construction, respectively, with expected useful lives of greater than one year.

Capital assets are depreciated on a straight-line basis. The estimated useful lives of capital assets are as follows:

<u>Capital Asset Type</u>	<u>Estimated Useful Life (in years)</u>
Equipment, Furniture, & Fixtures.....	5-15
Vehicles.....	3-5

The cost of normal maintenance and repairs that do not add to the value of the assets or materially extend asset lives are not capitalized and are treated as expenses when incurred. Improvements are capitalized.

***Governmental Fund Financial Statements***

Capital asset costs are recorded as expenditures in the acquiring fund in the year of the purchase.

**I. Deferred Outflows/Inflows of Resources*****Government-Wide Financial Statements (Net Position)***

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of



resources (expense/ expenditure) until then. The Collaborative reported deferred outflows related to other postemployment benefits in this category.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Collaborative did not have any elements that qualify for reporting in this category.

#### *Government Fund Financial Statements*

In addition to liabilities, the governmental funds balance sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents amounts that have been recorded in the governmental fund financial statements but the revenue is not available and so will not be recognized as an inflow of resources (revenue) until it becomes available. The Collaborative did not have any elements that qualify for reporting in this category.

#### J. Interfund Receivables and Payables

During the course of its operations, transactions occur between and within individual funds that may result in amounts owed between funds.

#### *Fund Financial Statements*

Transactions of a buyer/seller nature between and within funds are not eliminated from the individual fund statements. Receivables and payables resulting from these transactions are classified as "Due from other funds" or "Due to other funds" on the balance sheet.

#### *Government-Wide Financial Statements*

Transactions of a buyer/seller nature between and within governmental funds are eliminated from the governmental activities in the statement of net position.

#### K. Interfund Transfers

During the course of its operations, resources are permanently reallocated between and within funds. These transactions are reported as transfers in and transfers out.

#### *Government-Wide Financial Statements*

Transfers within governmental funds are eliminated from the governmental activities in the statement of activities.

#### *Fund Financial Statements*

Transfers between and within funds are *not* eliminated from the individual fund statements and are reported as transfers in and transfers out.

## L. Net Position and Fund Equity

### *Government-Wide Financial Statements (Net Position)*

Net position reported as “net investment in capital assets” includes capital assets, net of accumulated depreciation, less the principal balance of outstanding debt used to acquire capital assets. Unspent proceeds of capital related debt are not considered to be capital assets.

Net position is reported as restricted when amounts are not available for appropriation or are legally restricted by outside parties for a specific future use.

Net position has been restricted for “Grants and gifts” which represent assets that have restrictions placed on them from outside parties.

Sometimes the Collaborative will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the government-wide and proprietary fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Collaborative’s policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

### *Fund Financial Statements (Fund Balances)*

Governmental fund balances are classified as nonspendable, restricted, committed, assigned, or unassigned based on the extent to which the government is bound to honor constraints on the specific purposes for which amounts in those funds can be spent.

The governmental fund balance classifications are as follows:

“Nonspendable” fund balance includes amounts that cannot be spent because they are either not in spendable form or they are legally or contractually required to be maintained intact.

“Restricted” fund balance includes amounts subject to constraints placed on the use of resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments; or that are imposed by law through constitutional provisions or enabling legislation.

“Committed” fund balance includes amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the government’s highest level of decision-making authority.

“Assigned” fund balance includes amounts that are constrained by the Collaborative’s intent to be used for specific purposes, but are neither restricted nor committed.

“Unassigned” fund balance includes the residual classification for the general fund. This classification represents fund balance that has not been assigned to other funds and that has not been restricted, committed, or assigned to specific purposes within the general fund.

The Collaborative’s spending policy is to spend restricted fund balance first, followed by committed, assigned and unassigned fund balance. Most governmental funds are designated for one purpose at the time of their creation. Therefore, any expenditure from the fund will be allocated to the applicable fund balance classifications in the order of the aforementioned spending policy. The general fund and certain other funds may have more than one purpose.

M. Long-term debt*Government-Wide Financial Statements*

Long-term debt is reported as liabilities in the government-wide statement of net position. Material bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

*Governmental Fund Financial Statements*

The face amount of governmental funds long-term debt is reported as other financing sources. Bond premiums and discounts, as well as issuance costs, are recognized in the current period. Bond premiums are reported as other financing sources and bond discounts are reported as other financing uses. Issuance costs, whether or not withheld from the actual bond proceeds received, are reported as administrative expenditures.

N. Investment Income

Investment income derived from major and nonmajor governmental funds is legally assigned to the general fund unless otherwise directed by Massachusetts General Law (MGL).

O. Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of both the Massachusetts State Employee Retirement System and the Massachusetts Teachers Retirement System and additions to/deductions from the Systems fiduciary net position have been determined on the same basis as they are reported by the Systems. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

P. Compensated Absences

Employees are granted vacation and sick leave in varying amounts based on collective bargaining agreements, state laws and executive policies.

*Government-Wide Financial Statements*

Vested or accumulated vacation and sick leave are reported as liabilities and expensed as incurred.

*Governmental Fund Financial Statements*

Vested or accumulated vacation and sick leave, which will be liquidated with expendable available financial resources, are reported as expenditures and fund liabilities upon maturity of the liability.

Q. Use of Estimates*Government-Wide and Fund Financial Statements*

The preparation of basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of the revenues and expenditures/expenses during the year. Actual results could vary from estimates that were used.

R. Total Column*Government-Wide Financial Statements*

The total column presented on the government-wide financial statements represents consolidated financial information.

*Fund Financial Statements*

The total column on the fund financial statements is presented only to facilitate financial analysis. Data in this column is not the equivalent of consolidated financial information.

**NOTE 2 – CASH AND INVESTMENTS**

A cash and investment pool is maintained that is available for use by all funds. Each fund type's portion of this pool is displayed on the balance sheet as "Cash and Cash Equivalents". The deposits and investments of trust funds are held separately from those of other funds.

Statutes authorize the investment in obligations of the U.S. Treasury, agencies, and instrumentalities, certificates of deposit, repurchase agreements, money market accounts, bank deposits and the State Treasurer's Investment Pool (Pool). In addition, there are various restrictions limiting the amount and length of deposits and investments.

The Pool meets the criteria of an external investment pool. The Pool is administered by the Massachusetts Municipal Depository Trust (MMDT), which was established by the Treasurer of the Commonwealth who serves as Trustee. The fair value of the position in the Pool is the same as the value of the Pool shares.

Custodial Credit Risk – Deposits

Custodial credit risk is the risk that in the event of a bank failure, the Collaborative's deposits may not be returned to it. The Collaborative does not have a formal deposit policy for custodial credit risk.

At year-end, the carrying amount of deposits totaled \$2,525,246 and the bank balance totaled \$3,129,110. Of the bank balance, \$250,000 was covered by Federal Depository Insurance, and \$2,879,110 was subject to custodial credit risk because it was uninsured and uncollateralized.

Investments

The Collaborative holds investments that are measured at fair value on a recurring basis. Because investing is not a core part of the Collaborative mission, the Collaborative determines that the disclosures related to these investments only need to be disaggregated by major type. The Collaborative chooses a narrative format for disclosing the levels within the fair value hierarchy.

The Collaborative categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

As of June 30, 2018, the Collaborative had \$191,922 invested in equity mutual funds and \$59,434 invested in fixed income mutual funds. These investments are classified in Level 1 of the fair value hierarchy and are valued using prices quoted in active markets for those securities.

#### Custodial Credit Risk – Investments

For an investment, this is the risk that, in the event of a failure by the counterparty, the entity will not be able to recover the value of its investments or collateral security that are in the possession of an outside party. The Collaborative does not have a formal investment policy for custodial credit risk.

#### Interest Rate Risk

The Collaborative does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

#### Credit Risk

The Collaborative has not adopted a formal policy related to Credit Risk.

#### Concentration of Credit Risk

The Collaborative places no limit on the amount the government may invest in any one issuer.

### **NOTE 3 – RECEIVABLES**

At June 30, 2018, receivables for the individual major and non-major governmental funds in the aggregate are as follows:

	Gross Amount	Allowance for Uncollectibles	Net Amount
<u>Receivables:</u>			
Departmental and other.....	\$ 5,150	\$ -	\$ 5,150
Due from member communities.....	833,435	-	833,435
Total.....	\$ 838,585	\$ -	\$ 838,585

**NOTE 4 – CAPITAL ASSETS**

Capital asset activity for the year ended June 30, 2018 was as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
<b>Governmental Activities:</b>				
<u>Capital assets being depreciated:</u>				
Equipment, furniture, & fixtures.....	\$ 774,455	\$ 39,700	\$ -	\$ 814,155
Vehicles.....	156,326	-	-	156,326
Total capital assets being depreciated.....	930,781	39,700	-	970,481
<u>Less accumulated depreciation for:</u>				
Equipment, furniture, & fixtures.....	(562,131)	(105,850)	-	(667,981)
Vehicles.....	(118,895)	(4,200)	-	(123,095)
Total accumulated depreciation.....	(681,026)	(110,050)	-	(791,076)
Total capital assets being depreciated, net.....	249,755	(70,350)	-	179,405
Total governmental activities capital assets, net.....	\$ 249,755	\$ (70,350)	\$ -	\$ 179,405

Unallocated depreciation expense totaled \$110,050 for the year ended June 30, 2018.

**NOTE 5 – PREPAID TUITION**

Member communities are allowed to prepay a portion of the next year's tuition. At June 30, 2018, the Collaborative had received approximately \$1,083,000 of prepaid tuition from member communities.

**NOTE 6 – FACILITY LEASE**

The Collaborative has entered into a lease agreement for classroom and administrative office space under non-cancelable operating lease. The lease at 75 Abington Street, which began on July 1, 2013, will expire on June 30, 2033. The cost of the leases for the year ended June 30, 2018, totaled approximately \$1,600,000, and is reported as facilities expenditures in the general fund.

The future minimum lease payments for 75 Abington Street are shown on the following page:

Years ending June 30:	Governmental Activities
2019.....	\$ 1,586,700
2020.....	1,612,500
2021.....	1,612,500
2022.....	1,612,500
2023.....	1,698,500
2024.....	1,698,500
2025.....	1,698,500
2026.....	1,698,500
2027.....	1,784,500
2028.....	1,784,500
2029.....	1,784,500
2030.....	1,784,500
2031.....	1,818,900
2032.....	1,818,900
2033.....	1,818,900
Total .....	\$ <u>25,812,900</u>

## NOTE 7 – LOANS PAYABLE

The Collaborative has an agreement with a bank to borrow up to \$1.2 million under a revolving line of credit arrangement. For the year ended June 30, 2018, the Collaborative had not drawn down any amounts on this line of credit.

As of June 30, 2018, the Collaborative had approximately \$63,000 of term loans payable outstanding as follows:

Purpose	Rate (%)	Balance at June 30, 2017	Renewed/ Issued	Retired/ Redeemed	Balance at June 30, 2018 Currently Due
Equipment and Leasehold Improvements.....	4.50%	\$ <u>142,154</u>	\$ <u>-</u>	\$ <u>(78,710)</u>	\$ <u>63,444</u>

### Changes in Long-term Liabilities

During the year ended June 30, 2018, the following changes occurred in long-term liabilities:

	Beginning Balance	Bonds and Notes Issued	Bonds and Notes Redeemed	Other Increases	Other Decreases	Ending Balance	Due Within One Year
<b>Governmental Activities:</b>							
Long-term bonds payable.....	\$ 142,154	\$ -	\$ (78,710)	\$ -	\$ -	\$ 63,444	\$ 63,444
Compensated absences.....	132,534	-	-	37,818	(36,534)	133,818	36,818
Other postemployment benefits.....	6,896,491	-	-	757,911	(215,012)	7,439,390	-
Total governmental activity long-term liabilities.....	\$ <u>7,171,179</u>	\$ <u>-</u>	\$ <u>(78,710)</u>	\$ <u>795,729</u>	\$ <u>(251,546)</u>	\$ <u>7,636,652</u>	\$ <u>100,262</u>

## NOTE 8 – GOVERNMENTAL FUND BALANCE CLASSIFICATIONS

The Collaborative has adopted GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*. The intention of the GASB is to provide a more structured classification of fund balance and to improve the usefulness of fund balance reporting to the users of the Collaborative's financial statements. The reporting standard establishes a hierarchy for fund balance classifications and the constraints imposed on the uses of those resources.

GASB 54 provides for two major types of fund balances, which are nonspendable and spendable. Nonspendable fund balances are balances that cannot be spent because they are not expected to be converted to cash or they are legally or contractually required to remain intact. Examples of this classification are prepaid items, inventories, and principal (corpus) of an endowment fund.

In addition to the nonspendable fund balance, GASB 54 has provided a hierarchy of spendable fund balances, based on a hierarchy of spending constraints.

- Restricted: fund balances that are constrained by external parties, constitutional provisions, or enabling legislation.
- Committed: fund balances that contain self-imposed constraints of the government from its highest level of decision making authority.
- Assigned: fund balances that contain self-imposed constraints of the government to be used for a particular purpose.
- Unassigned: fund balance of the general fund that is not constrained for any particular purpose.

As of June 30, 2018, the governmental fund balances consisted of the following:

	General	Nonmajor Governmental Funds	Total Governmental Funds
Fund Balances:			
Restricted for:			
Evans Henry Foundation.....	\$ -	\$ 5,845	\$ 5,845
Community Fund Raising.....	-	10,426	10,426
Mini School Fundraising.....	-	20,965	20,965
Donations Cap Program.....	-	29	29
HS Alliance.....	-	2,371	2,371
Internet Technology.....	-	83,258	83,258
In-service Workshops.....	-	7,248	7,248
South Shore Special Education.....	-	4,582	4,582
SEC Computer Lab.....	-	2,014	2,014
Nurse's Grant.....	-	2,606	2,606
Overhead.....	-	1,629	1,629
Revolving.....	-	42,582	42,582
Boston University Licensure.....	-	32,259	32,259
Food Service.....	-	53,743	53,743
Assistive Technology.....	-	275	275
Access and Accountability Grant.....	-	253	253
Unassigned.....	1,571,750	-	1,571,750
Total Fund Balances.....	\$ 1,571,750	\$ 270,085	\$ 1,841,835



**NOTE 9– RISK FINANCING**

The Collaborative is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Collaborative carries commercial insurance. Settlement claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years.

The Collaborative participates in premium-based health care plans for its employees and retirees.

**NOTE 10 – PENSION PLAN***Plan Descriptions*

The Collaborative is a member of the Massachusetts State Employees' Retirement System (MSERS), a public employee retirement system that administers a cost-sharing multi-employer defined benefit plan covering substantially all employees of the Commonwealth and certain employees of the independent authorities and agencies. The MSERS is part of the Commonwealth's reporting entity and the audited financial report may be obtained by visiting <http://www.mass.gov/osc/publications-and-reports/financial-reports/>.

The Collaborative is also a member of the Massachusetts Teachers' Retirement System (MTRS), a cost-sharing multi-employer defined benefit plan. MTRS is managed by the Commonwealth of Massachusetts (Commonwealth) on behalf of municipal teachers and municipal teacher retirees. The Commonwealth is a nonemployer contributor and is responsible for 100% of the contributions and future benefit requirements of the MTRS. The MTRS covers certified teachers in cities (except Boston), towns, regional school districts, charter schools, educational collaboratives and Quincy College. The MTRS is part of the Commonwealth's reporting entity and the audited financial report may be obtained by visiting <http://www.mass.gov/osc/publications-and-reports/financial-reports/>.

*Special Funding Situations*

The Commonwealth is a nonemployer contributor and is required by statute to make 100% of all actuarially determined employer contributions on behalf of the Collaborative's teachers and retired teachers to the MTRS. Therefore, the Collaborative is considered to be in a special funding situation as defined by GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and the Commonwealth is a nonemployer contributor in MTRS. Since the Collaborative does not contribute directly to MTRS, the Collaborative does not have a net pension liability. The total of the Commonwealth provided contributions have been allocated based on each employer's covered payroll to the total covered payroll of employers in MTRS as of the measurement date of June 30, 2017. The Collaborative's portion of the collective pension expense, contributed by the Commonwealth, of \$3,037,819 is reported in the general fund as intergovernmental revenue and pension expense in the current fiscal year. The portion of the Commonwealth's collective net pension liability associated with the Collaborative is \$29,105,438 as of the measurement date.

A special funding situation was created by Massachusetts General Laws for all educational collaboratives in the Commonwealth. Collaboratives contribute amounts equal to the normal cost of non-teaching employees' benefits at a rate established by the Public Employees' Retirement Administration Commission (PERAC), currently 5.6% of covered payroll. Legally, the Collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e., the present value of the benefits earned by those employees in any given year) and are not legally responsible for the past service cost attributable to those employees or previously retired employees of the Collaboratives. Therefore, the Collaborative does not have a net pension liability. The Collaborative's

required contribution to MSERS equaled its actual contribution for the year ended December 31, 2017 which was \$229,284 and 5.6% of covered payroll.

The Commonwealth as a nonemployer is legally responsible for the entire past service cost related to the non-teaching employees' of the Collaboratives and therefore has a 100% special funding situation. The total of the Commonwealth provided contributions are allocated based on each employer's covered payroll to the total covered payroll of employers in MSERS as of the measurement date of June 30, 2017. The Collaborative's portion of the collective pension expense, contributed by the Commonwealth, of \$1,057,936 is reported as intergovernmental revenue and pension expense in the current fiscal year. The portion of the Commonwealth's collective net pension liability associated with the Collaborative is \$8,176,147 as of the measurement date.

#### *Benefits Provided*

Both Systems provide retirement, disability, survivor and death benefits to plan members and beneficiaries. Massachusetts Contributory Retirement System benefits are, with certain minor exceptions, uniform from system to system. The System provides for retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. For persons who became members on or after April 2, 2012, average salary is the average annual rate of regular compensation received during the five consecutive years that produce the highest average, or, if greater, during the last five years (whether or not consecutive) preceding retirement. Benefit payments are based upon a member's age, length of creditable service, level of compensation, and group classification. Members become vested after ten years of creditable service.

Employees who resign from service and who are not eligible to receive a retirement allowance or are under the age of 55 are entitled to request a refund of their accumulated total deductions. Survivor benefits are extended to eligible beneficiaries of members whose death occurs prior to or following retirement.

Cost-of-living adjustments granted between 1981 and 1997 and any increase in other benefits imposed by the Commonwealth's state law during those years are borne by the Commonwealth and are deposited into the pension fund. Cost-of-living adjustments granted after 1997 must be approved by the Board and are borne by the System.

#### **NOTE 11 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS**

*Plan Description* – The Collaborative administers a single-employer defined benefit healthcare plan (the "Plan"). The Plan provides lifetime healthcare insurance for eligible retirees and their spouses through the Collaborative's group health insurance plan, which covers both active and retired members. Chapter 32B of the MGL assigns authority to establish and amend benefit provisions of the plan. Benefit provisions are negotiated between the Collaborative and the unions representing Collaborative employees and are renegotiated each bargaining period. The Plan does not issue a publicly available financial report.

*Funding Policy* – Contribution requirements are also negotiated between the Collaborative and union representatives. The required contribution is based on a pay-as-you-go financing requirement. The Collaborative contributes 50 percent of the cost of only medical insurance premiums for eligible retired plan members and their spouses. Plan members receiving benefits contribute the remaining portion of their premium costs. For 2018, the Collaborative contributed approximately \$235,000 towards these benefits, including the pre-funded contribution discussed below.

The Commonwealth of Massachusetts passed special legislation that has allowed the Collaborative to establish a postemployment benefit trust fund and to enable the Collaborative to begin pre-funding its other postemployment

benefit (OPEB) liabilities. During 2018, the Collaborative pre-funded future OPEB liabilities totaling approximately \$125,000 by contributing funds to the Other Postemployment Benefit Fund in excess of the pay-as-you-go required contribution. These funds are reported within the Fiduciary Funds financial statements. As of June 30, 2018, the balance of this fund totaled \$255,372.

*Investment policy* – The Town's policy in regard to the allocation of invested assets is established and may be amended by the Board of Selectmen by a majority vote of its members. The OPEB plan's assets are managed on a total return basis with a long-term objective of achieving and maintaining a fully funded status for the benefits provided through the OPEB plan. The long-term real rate of return on OPEB investments was determined using the Town's investment policy.

#### ***GASB Statement #74 – OPEB Plan Financial Reporting***

*Measurement Date* – GASB #74 requires the net OPEB liability to be measured as of the OPEB Plan's most recent fiscal year-end. Accordingly, the net OPEB liability was measured as of June 30, 2018, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of July 1, 2016.

*Plan Membership* – The following table represent the Plan's membership at July 1, 2016:

Active members.....	236
Inactive members currently receiving benefits.....	<u>20</u>
Total.....	<u><u>256</u></u>

*Components of OPEB liability* – The following table represent the components of the Plan's OPEB liability as of June 30, 2018:

Total OPEB liability.....	\$ 6,477,312
Less: OPEB plan's fiduciary net position.....	<u>(255,372)</u>
Net OPEB liability.....	<u><u>\$ 6,221,940</u></u>
The OPEB plan's fiduciary net position as a percentage of the total OPEB liability.....	3.94%

*Significant Actuarial Methods and Assumptions* – The total OPEB liability in the July 1, 2016 actuarial valuation was determined by using the following actuarial assumptions, applied to all periods including the measurement date that was updated to June 30, 2018, to be in accordance with GASB #74:

Valuation date.....	July 1, 2016
Actuarial cost method.....	Individual Entry Age Normal Cost Method
Asset valuation method.....	Market value of assets as of the reporting date
Investment rate of return.....	6.62%, net of OPEB plan investment expense, including inflation
Discount rate.....	4.50%, net of OPEB plan investment expense, including inflation

Inflation rate.....	2.75% as of June 30, 2018 and for future periods
Salary increases.....	3.00% annually as of June 30, 2018 and for future periods
Municipal bond rate.....	3.45% as of June 30, 2018
Mortality rates:	
Pre-Retirement mortality.....	RP-2000 Employees Mortality Table projected generationally with scale BB and a base year 2009 for males and females
Post-Retirement mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2009 for males and females
Disabled mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2012 for males and females
Mortality experience study.....	The mortality assumptions reflect PERAC's recent experience analysis published in 2014, updated to reflect data through January 1, 2015 for post-retirement mortality, and professional judgement. As such, mortality assumptions reflect observed current mortality as well as expected mortality improvements

*Rate of Return* – For the year ended June 30, 2018, the annual money-weighted rate of return on investments, net of investment expense, was 3.50%. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return of by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The Plan's expected future real rate of return of 4.12% is added to the expected inflation of 2.75% to produce the long-term expected nominal rate of return of 6.87%. Best estimates of arithmetic real rates of return for each major asset class included in the OPEB plan's target asset allocation as of June 30, 2018 are summarized in the following table:

Asset Class	Long-Term Expected Asset Allocation	Long-Term Expected Real Rate of Return
Domestic equity- large cap.....	47.00%	4.00%
Domestic equity- small/mid cap.....	8.00%	6.00%
International equity-developed markets.....	8.75%	4.50%
International equity-emerging markets.....	2.75%	7.00%
Domestic fixed income.....	18.50%	2.00%
International fixed income.....	1.75%	3.00%
Alternatives.....	7.75%	6.50%
Real estate.....	4.00%	6.20%
Cash.....	1.50%	0.00%
Total.....	100.00%	

**Discount rate** – The discount rate used to measure the total OPEB liability was 4.50% as of June 30, 2018. The projection of cash flows used to determine the discount rate assumed that contributions will be made in accordance with the Plan's funding policy. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be insufficient to make all projected benefit payments to current plan members. Therefore the long-term expected rate of return on the OPEB plan assets was applied to all periods of projected future benefits payments to determine the OPEB liability.

**Sensitivity of the Net OPEB Liability to Changes in the Discount Rate** – The following table presents the net other postemployment benefit liability and service cost, calculated using the discount rate of 4.50%, as well as what the net other postemployment benefit liability and service cost would be if it were calculated using a discount rate that is 1-percentage-point lower (3.50%) or 1-percentage-point higher (5.50%) than the current rate.

	1% Decrease (3.50%)	Current Discount Rate (4.50%)	1% Increase (5.5%)
Net OPEB liability.....	\$ 7,635,187	\$ 6,221,941	\$ 5,145,595

**Sensitivity of the Net OPEB Liability to Changes in the Healthcare Trend** – The following table presents the net other postemployment benefit liability and service cost, calculated using the current healthcare trend rate of 5.00%, as well as what the net other postemployment benefit liability and service cost would be if it were calculated using a healthcare trend rate that is 1-percentage-point lower or 1-percentage-point higher.

	1% Decrease (4.00%)	Current Trend (5.00%)	1% Increase (6.00%)
Net OPEB liability.....	\$ 3,908,188	\$ 6,221,941	\$ 9,684,197

**Changes of Assumptions** —The discount rate was increased from 3.25% to 4.50%.

**Changes in Plan Provisions** – None.

### **GASB Statement #75 – OPEB Employer Financial Reporting**

**Summary of Significant Accounting Policies** – For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, the Plan recognizes benefit payments when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts (repurchase agreements) that have a maturity at the time of purchase of one year or less, which are reported at cost.

**Measurement Date** – GASB Statement #75 requires the net OPEB liability to be measured as of a date no earlier than the end of the employer's prior fiscal year and no later than the end of the employer's current fiscal year, consistently applied from period to period. Accordingly, the net OPEB liability was measured as of June 30, 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of July 1, 2016.

*Plan Membership* – The following table represents the Plan's membership at July 1, 2016:

Active members.....	236
Inactive employees or beneficiaries currently receiving benefits.....	<u>20</u>
Total.....	<u>256</u>

*Significant Actuarial Methods and Assumptions* – The total OPEB liability in the July 1, 2016, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified, that was updated to June 30, 2017, to be in accordance with GASB Statement #75:

Valuation date.....	July 1, 2016
Actuarial cost method.....	Individual Entry Age Normal Cost Method.
Asset valuation method.....	Market value of assets as of the measurement date, July 1, 2017
Investment rate of return.....	2.99%, net of OPEB plan investment expense, including inflation.
Discount rate.....	3.25%, net of OPEB plan investment expense, including inflation.
Inflation rate.....	2.75% as of July 1, 2017 and for future periods
Salary increases.....	3.00% as of July 1, 2017 and for future periods
Municipal bond rate.....	3.13 as of July 1, 2017
Pre-retirement mortality.....	RP-2000 Employees Mortality Table projected generationally with scale BB and a base year 2009 for males and females
Post-retirement mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2009 for males and females
Disabled mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2012 for males and females

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return of by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The Plan's expected future real rate of return of .49% is added to the expected inflation of 2.75% to produce the long-term expected nominal rate of return of 3.24%. Best estimates of arithmetic real rates of return for each major asset class included in the OPEB plan's target asset allocation as of June 30, 2017 are summarized in the table on the following page:

Asset Class	Asset Allocation	Real Rate of Return
Domestic equity- large cap.....	5.25%	4.00%
Domestic equity- small/mid cap.....	1.00%	6.00%
International equity-developed markets.....	1.25%	4.50%
International equity-emerging markets.....	0.25%	7.00%
Domestic fixed income.....	2.50%	2.00%
International fixed income.....	0.50%	3.00%
Alternatives.....	1.00%	6.50%
Real estate.....	0.25%	6.25%
Cash.....	88.00%	0.00%
Total.....	100.00%	

*Discount rate* – The discount rate used to measure the total OPEB liability was 3.25% as of June 30, 2017. The projection of cash flows used to determine the discount rate assumed that contributions will be made in accordance with the Plan's funding policy. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be insufficient to make all projected benefit payments to current plan members. Therefore the long-term expected rate of return on the OPEB plan assets was applied to all periods of projected future benefits payments to determine the total OPEB liability.

#### *Changes in the Net OPEB Liability*

	Increase (Decrease)		
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability (a) - (b)
Balances at June 30, 2016.....	\$ 6,896,491	\$ -	\$ 6,896,491
Changes for the year:			
Service cost.....	518,377	-	518,377
Interest.....	239,531	(3)	239,534
Contributions to trust.....	-	215,012	(215,012)
Benefit payments.....	(90,083)	(90,083)	-
Net change.....	667,825	124,926	542,899
Balances at June 30, 2017.....	\$ 7,564,316	\$ 124,926	\$ 7,439,390

*Sensitivity of the Net OPEB Liability to Changes in the Discount Rate* – The following table presents the net other postemployment benefit liability, calculated using the discount rate of 3.25%, as well as what the net other postemployment benefit liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.25%) or 1-percentage-point higher (4.25%) than the current discount rate.

	1% Decrease (2.25%)	Current Discount Rate (3.25%)	1% Increase (4.25%)
Net OPEB liability.....	\$ 9,279,032	\$ 7,439,390	\$ 6,060,812

*Sensitivity of the Net OPEB Liability to Changes in the Healthcare Cost Trend Rates* – The following table presents the net other postemployment benefit liability, calculated using the current healthcare trend rate of 5.00%, as well as what the net other postemployment benefit liability would be if it were calculated using a healthcare trend rate that is 1-percentage-point lower or 1-percentage-point higher.

	1% Decrease (4.00%)	Current Trend (5.00%)	1% Increase (6.00%)
Net OPEB liability.....	\$ 4,492,356	\$ 7,439,390	\$ 11,939,348

*OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB* – For the year ended June 30, 2017, the GASB Statement #75 measurement date, the Town recognized OPEB expense of \$757,911. At June 30, 2018, the Town reported deferred outflows of resources related to OPEB of \$1,857 and \$125,000 from the following sources:

Deferred Category	Deferred Outflows of Resources
Difference between projected and actual earnings.....	\$ 1,857
Contributions made subsequent to the measurement date.....	125,000
Total deferred outflows/(inflows) of resources.....	\$ 126,857

Deferred outflows of resources resulting from contributions made subsequent to the measurement date will be recognized as expense in the year ended June 30, 2019. Differences between projected and actual earnings will be amortized to expense equally over the next 5 years.

*Changes of Assumptions* – None.

*Changes in Plan Provisions* – None.

## NOTE 12 – CONTINGENCIES

Various legal actions and claims are pending against the Collaborative. Litigation is subject to many uncertainties, and the outcome of individual litigated matters is not always predictable. Although the amount of liability, if any, at June 30, 2018 cannot be ascertained, management believes any resulting liability should not materially affect the financial position at June 30, 2018.

## NOTE 13 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 7, 2018, which is the date the financial statements were available to be issued.



**NOTE 14 – REVISION OF NET POSITION PREVIOUSLY REPORTED**

Beginning net position of the governmental activities has been revised to reflect the implementation of GASB Statement #75. To reflect this change, the District has revised the net other postemployment liability (OPEB), which has resulted in the revision of the June 30, 2017, balance of the governmental activities by \$2,401,946. Accordingly, previously reported net position, which was in a deficit position of \$3,458,284, has been revised and is in a deficit position of \$5,860,230.

**NOTE 15 – IMPLEMENTATION OF NEW GASB PRONOUNCEMENTS**

During 2018, the following GASB pronouncements were implemented:

- GASB Statement #75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The basic financial statements, related notes and required supplementary information were updated to be in compliance with this pronouncement.
- GASB Statement #81, *Irrevocable Split-Interest Agreements*. This pronouncement did not impact the basic financial statements.
- GASB Statement #85, *Omnibus 2017*. This pronouncement did not impact the basic financial statements.
- GASB Statement #86, *Certain Debt Extinguishment Issues*. This pronouncement did not impact the basic financial statements.

The following GASB pronouncements will be implemented in the future:

- The GASB issued Statement #83, *Certain Asset Retirement Obligations*, which is required to be implemented in 2019.
- The GASB issued Statement #84, *Fiduciary Activities*, which is required to be implemented in 2019.
- The GASB issued Statement #87, *Leases*, which is required to be implemented in 2021.
- The GASB issued Statement #88, *Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements*, which is required to be implemented in 2019.
- The GASB issued Statement #89, *Accounting for Interest Cost Incurred before the End of a Construction Period*, which is required to be implemented in 2021.
- The GASB issued Statement #90, *Majority Equity Interests – an amendment of GASB Statements #14 and #61*, which is required to be implemented in 2020.

Management is currently assessing the impact the implementation of these pronouncements will have on the basic financial statements.

## ***Required Supplementary Information***

# ***General Fund Budgetary Comparison Schedule***

The General Fund is the general operating fund of the Collaborative. It is used to account for all the financial resources, except those required to be accounted for in another fund.

**GENERAL FUND**  
**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -**  
**BUDGET AND ACTUAL**

YEAR ENDED JUNE 30, 2018

	Budgeted Amounts		Actual	Amounts	Variance
	Original	Final	Budgetary	Carried Forward	to Final
	Budget	Budget	Amounts	To Next Year	Budget
<b>REVENUES:</b>					
Special education.....	\$ 20,158,914	\$ 21,463,211	\$ 21,533,302	\$ -	\$ 70,091
Occupational and physical education.....	625,000	498,536	524,092	-	25,556
Departmental revenue.....	108,000	118,235	142,292	-	24,057
Investment income.....	1,001	1,902	2,265	-	363
TOTAL REVENUES.....	20,892,915	22,081,884	22,201,951	-	120,067
<b>EXPENDITURES:</b>					
Current:					
Administration and office expense.....	1,192,252	1,359,340	1,310,628	-	48,712
Instructional.....	14,458,627	14,614,123	14,610,170	-	3,953
Other student services.....	901,524	885,179	897,610	-	(12,431)
Facilities.....	2,280,606	2,574,510	2,476,268	-	98,242
Employee benefits.....	1,891,284	1,998,780	1,965,583	-	33,197
Debt service:					
Principal.....	75,206	78,710	78,710	-	-
Interest.....	13,360	4,856	4,856	-	-
TOTAL EXPENDITURES.....	20,812,859	21,515,498	21,343,825	-	171,673
<b>EXCESS (DEFICIENCY) OF REVENUES</b>					
<b>OVER (UNDER) EXPENDITURES.....</b>	<b>80,056</b>	<b>566,386</b>	<b>858,126</b>	<b>-</b>	<b>291,740</b>
FUND BALANCES AT BEGINNING OF YEAR.....	962,208	962,208	962,208	-	-
FUND BALANCES AT END OF YEAR.....	\$ 1,042,264	\$ 1,528,594	\$ 1,820,334	\$ -	\$ 291,740

See notes to required supplementary information.

# ***Collaborative Pension Plan Schedules***

The Schedule of the Special Funding Amounts of the Net Pension Liability for the Massachusetts State Employees Retirement System presents multi-year trend information on the liability and expense assumed by the Commonwealth of Massachusetts on behalf of the Collaborative along with related ratios.

The Schedule of the Special Funding Amounts of the Net Pension Liability for the Massachusetts Teachers Retirement System presents multi-year trend information on the liability and expense assumed by the Commonwealth of Massachusetts on behalf of the Collaborative along with related ratios.

The Schedule of Collaborative's Contributions presents multi-year trend information on the Collaborative's required and actual contributions to the pension plan and related ratios.

These schedules are intended to present information for ten years. Until a ten year trend is compiled, information is presented for those years for which information is available.

**SCHEDULE OF THE SPECIAL FUNDING AMOUNTS  
OF THE NET PENSION LIABILITY  
MASSACHUSETTS STATE EMPLOYEES' RETIREMENT SYSTEM**

---

The Collaborative's teachers and retired teachers pensions are covered under the Massachusetts Teachers Retirement System while all other employees and retirees are covered under the Massachusetts State Employees Retirement System. This schedule only reports on the nonteacher employees and retirees covered under the Massachusetts State Employees Retirement System.

A special funding situation was created by Massachusetts General Laws for all educational collaboratives in the Commonwealth. Collaboratives contribute amounts equal to the normal cost of employees' benefits at a rate established by PERAC, currently 5.6% of covered payroll. Legally, the collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e., the present value of the benefits earned by those employees in any given year) and are not legally responsible for the past service cost attributable to those employees or previously retired employees of the collaboratives. The Commonwealth as a nonemployer is legally responsible for the entire past service cost related to the collaboratives and therefore has a 100% special funding situation. Since the collaborative does not contribute directly to MSERS for the past service cost, there is no net pension liability to recognize. This schedule discloses the Commonwealth's 100% share of the collective net pension liability that is associated with the collaborative; the portion of the collective pension expense as both a revenue and pension expense recognized by the collaborative; and the Plan's fiduciary net position as a percentage of the total liability.

<u>Year</u>	<u>Commonwealth's 100% Share of the Associated Net Pension Liability</u>	<u>Expense and Revenue Recognized for the Commonwealth's Support</u>	<u>Plan Fiduciary Net Position as a Percentage of the Total Liability</u>
2018.....	\$ 8,176,147	\$ 1,057,936	67.21%
2017.....	11,936,310	1,657,692	63.48%
2016.....	9,100,860	1,014,512	67.87%
2015.....	6,815,080	484,624	76.32%

Note: this schedule is intended to present information for 10 years.  
Until a 10-year trend is compiled, information is presented for those years for which information is available.

See notes to required supplementary information.

**SCHEDULE OF THE SPECIAL FUNDING AMOUNTS  
OF THE NET PENSION LIABILITY  
MASSACHUSETTS TEACHERS' RETIREMENT SYSTEM**

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The Collaborative's teachers and retired teachers pensions are covered under the Massachusetts Teachers Retirement System while all other employees and retirees are covered under the Massachusetts State Employees Retirement System. This schedule only reports on the teacher and retired teachers covered under the Massachusetts Teachers' Retirement System.

The Commonwealth of Massachusetts is a nonemployer contributor and is required by statute to make all actuarially determined employer contributions on behalf of the member employers which creates a special funding situation. Therefore, there is no net pension liability to recognize. This schedule discloses the Commonwealth's 100% share of the associated collective net pension liability; the portion of the collective pension expense as both a revenue and pension expense recognized; and the Plan's fiduciary net position as a percentage of the total liability.

<u>Year</u>	<u>Commonwealth's 100% Share of the Associated Net Pension Liability</u>	<u>Expense and Revenue Recognized for the Commonwealth's Support</u>	<u>Plan Fiduciary Net Position as a Percentage of the Total Liability</u>
2018.....	\$ 29,105,438	\$ 3,037,819	54.25%
2017.....	29,573,474	3,016,688	52.73%
2016.....	26,699,023	2,165,528	55.38%
2015.....	19,354,955	1,344,682	61.64%

Note: this schedule is intended to present information for 10 years.  
Until a 10-year trend is compiled, information is presented for those years for which information is available.

See notes to required supplementary information.

**SCHEDULE OF CONTRIBUTIONS**  
**MASSACHUSETTS STATE EMPLOYEES' RETIREMENT SYSTEM**

---

A special funding situation was created by Massachusetts General Laws for all educational collaboratives in the Commonwealth. Collaboratives contribute amounts equal to the normal cost of employees' benefits at a rate established by PERAC, currently 5.6% of covered payroll. Legally, the collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e., the present value of the benefits earned by those employees in any given year) and are not legally responsible for the past service cost attributable to those employees or previously retired employees of the collaboratives. The Commonwealth as a nonemployer is legally responsible for the entire past service cost related to the collaboratives and therefore has a 100% special funding situation. Since the collaborative does not contribute directly to MSERS for the past service cost, there is no net pension liability to recognize. This schedule discloses the collaborative's required and actual contribution for the normal cost; covered payroll; and contributions recognized by the pension plan in relation to the covered payroll.

<u>Year</u>	<u>Collaborative's Statutory Required and Actual Contribution for Normal Cost</u>	<u>Collaborative's Covered Payroll</u>	<u>Amount of Contributions Recognized by the Pension Plan in Relation to Covered Payroll</u>
2018.....	\$ 229,284	\$ 4,094,357	5.60%
2017.....	270,010	4,821,607	5.60%
2016.....	245,045	4,375,804	5.60%
2015.....	272,331	4,863,054	5.60%

Note: this schedule is intended to present information for 10 years.  
Until a 10-year trend is compiled, information is presented for those years for which information is available.

See notes to required supplementary information.



# ***Other Postemployment Benefits Plan Schedules***

The Schedule of Changes in the Collaborative's Net Other Postemployment Benefit Liability and Related Ratios presents multi-year trend information on changes in the Plan's total OPEB liability, changes in the Plan's net position, and ending net OPEB liability. It also demonstrates the Plan's net position as a percentage of the total liability and the Plan's net other postemployment benefit liability as a percentage of covered-employee payroll.

The Schedule of the Collaborative's Contributions presents multi-year trend information on the Collaborative's actual contributions to the other postemployment benefit plan and related ratios.

The Schedule of Investment Returns presents multi-year trend information on the money-weighted investment return on the Plan's other postemployment assets, net of investment expense.

**SCHEDULE OF CHANGES IN THE  
COLLABORATIVE'S NET OPEB LIABILITY AND RELATED RATIOS  
OTHER POSTEMPLOYMENT BENEFIT PLAN**

	June 30, 2017	June 30, 2018
<b>Total OPEB Liability</b>		
Service Cost.....	\$ 518,377	\$ 392,932
Interest.....	239,531	355,623
Changes of benefit terms.....	-	-
Differences between expected and actual experience....	-	-
Changes of assumptions.....	-	(1,725,343)
Benefit payments.....	(90,083)	(110,219)
	<u>667,825</u>	<u>(1,087,007)</u>
Net change in total OPEB liability.....	667,825	(1,087,007)
Total OPEB liability - beginning.....	6,896,491	7,564,316
Total OPEB liability - ending (a).....	\$ <u>7,564,316</u>	\$ <u>6,477,309</u>
<b>Plan fiduciary net position</b>		
Employer contributions.....	\$ 215,012	\$ 125,000
Employer contributions for OPEB payments.....	-	110,219
Net investment income.....	(3)	5,446
Benefit payments.....	(90,083)	(110,219)
Administrative expense.....	-	-
	<u>124,926</u>	<u>130,446</u>
Net change in plan fiduciary net position.....	124,926	130,446
Plan fiduciary net position - beginning of year.....	-	124,926
Plan fiduciary net position - end of year (b).....	\$ <u>124,926</u>	\$ <u>255,372</u>
<b>Net OPEB liability - ending (a)-(b).....</b>	<b>\$ <u>7,439,390</u></b>	<b>\$ <u>6,221,937</u></b>
 Plan fiduciary net position as a percentage of the total OPEB liability.....	 1.65%	 3.94%
Covered-employee payroll.....	\$ 14,312,401	\$ 14,741,773
Net OPEB liability as a percentage of covered-employee payroll.....	51.98%	42.21%

Note: this schedule is intended to present information for 10 years.  
Until a 10-year trend is compiled, information is presented for those years for  
which information is available.

See notes to required supplementary information.

**SCHEDULE OF THE COLLABORATIVE'S CONTRIBUTIONS  
OTHER POSTEMPLOYMENT BENEFIT PLAN**

<u>Year</u>	<u>Actuarially determined contribution</u>	<u>Contributions in relation to the actuarially determined contribution</u>	<u>Contribution deficiency (excess)</u>	<u>Covered- employee payroll</u>	<u>Contributions as a percentage of covered- employee payroll</u>
June 30, 2018.....	\$ 829,981	\$ (235,219)	\$ 594,762	\$ 14,741,773	1.60%
June 30, 2017.....	870,263	(215,012)	655,251	14,312,401	1.50%

Note: this schedule is intended to present information for 10 years.

Until a 10-year trend is compiled, information is presented for those years for which information is available.

See notes to required supplementary information.

**SCHEDULE OF INVESTMENT RETURNS**  
**OTHER POSTEMPLOYMENT BENEFIT PLAN**

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<u>Year</u>	<u>Annual money-weighted rate of return, net of investment expense</u>
June 30, 2018.....	3.50%
June 30, 2017.....	-0.02%

Note: this schedule is intended to present information for 10 years.  
Until a 10-year trend is compiled, information is presented for those  
years for which information is available.

See notes to required supplementary information.

**NOTE A – BUDGETARY BASIS OF ACCOUNTING****A. Budgetary Information**

The Collaborative adopts a balanced budget that is approved by the District's Board of Directors. The Business Administrator presents an annual budget to the Board, which includes estimates of revenues and other financing sources and recommendations of expenditures and other financing uses. The Board, which has the full authority to amend and/or reject the budget or any line item, adopts the expenditure budget by majority vote. Increases to the budget subsequent to the approval of the annual budget require majority Board approval.

The majority of appropriations are non-continuing which lapse at the end of each year. Others are continuing appropriations for which the governing body has authorized that an unspent balance from a prior year be carried forward and made available for spending in the current year. These carry forwards are included as part of the subsequent year's original budget.

The Collaborative adopts an annual budget for the general fund in conformity with the guidelines described above. The original 2018 approved budget for the general fund authorized approximately \$20.8 million in appropriations. During 2018, the original budget was increased by approximately \$703,000 primarily for administration and office expense, instruction and facilities.

The Business Administrator has the responsibility to ensure that budgetary control is maintained. Budgetary control is exercised through the accounting system.

**B. Budgetary - GAAP Reconciliation**

For budgetary financial reporting purposes, a budgetary basis of accounting is followed, which differs from the GAAP basis of accounting. A reconciliation of budgetary-basis to GAAP-basis results for the general fund for the year ended June 30, 2018, is presented below:

Net change in fund balance - budgetary basis.....	\$	858,126
<u>Basis of accounting differences:</u>		
Net change in recording accrued expenditures.....		16,524
Net change in recording accrued payroll.....		(73,462)
Recognition of revenue for on-behalf payments.....		4,095,755
Recognition of expenditures for on-behalf payments.....		<u>(4,095,755)</u>
Net change in fund balance - GAAP basis.....	\$	<u><u>801,188</u></u>

**NOTE B – PENSION PLAN*****Pension Plan Schedules*****A. Schedule of Collaborative's Contributions**

A special funding situation was created by Massachusetts General Laws for all Educational Collaboratives in the Commonwealth. Collaboratives contribute amounts equal to the normal cost of non-teaching employees' benefits at a rate established by the Public Employees' Retirement Administration Commission (PERAC), currently 5.6% of covered payroll. Legally, the collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e., the present value of the benefits earned by those employees in any given year) and are

not legally responsible for the past service cost attributable to those employees or previously retired employees of the Collaboratives.

#### B. Schedules of the Special Funding Amounts of the Net Pension Liabilities

The Commonwealth of Massachusetts is a nonemployer contributor and is required by statute to make all actuarially determined employer contributions on behalf of the Collaborative which create two special funding situations.

- The MSERS schedule discloses the Commonwealth's 100% share of the collective net pension liability that is associated with the Collaborative; the portion of the collective pension expense as both revenue and pension expense recognized by the Collaborative; and the Plan's fiduciary net position as a percentage of the total liability.
- The MTRS schedule discloses the Commonwealth's 100% share of the collective net pension liability that is associated with the Collaborative; the portion of the collective pension expense as both revenue and pension expense recognized by the Collaborative; and the Plan's fiduciary net position as a percentage of the total liability.

#### **NOTE C – OTHER POSTEMPLOYMENT BENEFITS**

The Collaborative administers a single-employer defined benefit healthcare plan (the “Other Postemployment Benefit Plan”). The plan provides lifetime healthcare and life insurance for eligible retirees and their spouses through the Collaborative’s health insurance plan, which covers both active and retired members.

##### **The Other Postemployment Benefit Plan**

#### The Schedule of Changes in the Collaborative’s Net Other Postemployment Benefit Liability and Related Ratios

The Schedule of Changes in the Collaborative’s Net Other Postemployment Benefit Liability and Related Ratios presents multi-year trend information on changes in the Plan’s total OPEB liability, changes in the Plan’s net position, and ending net OPEB liability. It also demonstrates the Plan’s net position as a percentage of the total liability and the Plan’s net other postemployment benefit liability as a percentage of covered employee payroll.

#### Schedule of the Collaborative’s Contributions

The Schedule of the Collaborative’s Contributions includes the Collaborative’s annual required contribution to the Plan, along with the contribution made in relation to the actuarially determined contribution and the covered employee payroll. The Collaborative is not required to fully fund this contribution. It also demonstrates the contributions as a percentage of covered payroll.

Valuation date.....	July 1, 2016
Actuarial cost method.....	Individual Entry Age Normal Cost Method
Asset valuation method.....	Market value of assets as of the reporting date
Investment rate of return.....	6.62%, net of OPEB plan investment expense, including inflation
Discount rate.....	4.50%, net of OPEB plan investment expense, including inflation
Inflation rate.....	2.75% as of June 30, 2018 and for future periods
Salary increases.....	3.00% annually as of June 30, 2018 and for future periods
Municipal bond rate.....	3.45% as of June 30, 2018
Mortality rates:	
Pre-Retirement mortality.....	RP-2000 Employees Mortality Table projected generationally with scale BB and a base year 2009 for males and females
Post-Retirement mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2009 for males and females
Disabled mortality.....	RP-2000 Healthy Annuitant Table projected generationally with scale BB and a base year 2012 for males and females
Mortality experience study.....	The mortality assumptions reflect PERAC's recent experience analysis published in 2014, updated to reflect data through January 1, 2015 for post-retirement mortality, and professional judgement. As such, mortality assumptions reflect observed current mortality as well as expected mortality improvements

#### Schedule of Investment Return

The Schedule of Investment Return includes the money-weighted investment return on the Plan's other postemployment assets, net of investment expense.

#### Changes of Assumptions

The discount rate was increased from 3.25% to 4.50%.

#### Changes in Provisions

None.

## ***Other Information***



**REQUIRED DISCLOSURES FOR MASSACHUSETTS EDUCATIONAL COLLABORATIVES**

The following information is provided to conform to the requirements of the Massachusetts Session Law, Chapter 43 of the Acts of 2012: An Act Relative to Improving Accountability and Oversight of Education Collaboratives. This law was adopted in March of 2012 and constitutes a comprehensive amendment Massachusetts General Law, Chapter 40, Section 4E which establishes the requirements for the formation and administration of Educational Collaboratives in Massachusetts.

**NOTE 1 – TRANSACTIONS BETWEEN THE EDUCATIONAL COLLABORATIVE AND ANY RELATED FOR-PROFIT OR NON-PROFIT ORGANIZATION**

There are no related organizations that the Collaborative is associated with and therefore no transactions to report.

**NOTE 2 – TRANSACTIONS OR CONTRACTS RELATED TO THE PURCHASE, SALE, RENTAL, OR LEASE OF REAL PROPERTY**

The Collaborative has entered into a lease agreement for classroom and administrative office space under non-cancelable operating lease that expires on June 30, 2033. The cost of the lease for the year ended June 30, 2018, totaled approximately \$1,600,000, and is reported as administration and facilities expenditures in the general fund. Future minimum lease payments are provided in Note 6 to the financial statements.

**NOTE 3 – NAMES, DUTIES, AND TOTAL COMPENSATION OF THE FIVE MOST HIGHLY COMPENSATED EMPLOYEES**

The following employees were the five highest compensated employees for the period ended June 30, 2018:

<u>Name</u>	<u>Employee Position</u>	<u>Total Compensation</u>
Henry W. Perrin, Jr.	Executive Director	\$ 181,641
Richard L. Reino	Business Manager	146,117
Timothy Handorf	Clinical Director	145,206
Amy Norton	Program Director	133,849
Patricia Mason	Program Director	133,849

**NOTE 4 – AMOUNTS EXPENDED ON ADMINISTRATION AND OVERHEAD**

For the year ended June 30, 2018, the Collaborative expended approximately \$4,585,491 and \$16,526 for amounts related to administration and overhead, respectively.

**NOTE 5 – ACCOUNTS HELD BY THE COLLABORATIVE THAT MAY BE SPENT AT THE DISCRETION OF ANOTHER PERSON OR ENTITY**

At June 30, 2018, there are no accounts held by the Collaborative that may be spent at the discretion of another person or entity. The Collaborative did establish an OPEB Trust Fund in FY2018 that is under the direction of the OPEB Board of Trustees.

**NOTE 6 – AMOUNTS EXPENDED ON SERVICES FOR INDIVIDUALS WITH DISABILITIES, 22 YEARS OF AGE OR OLDER**

For the year ending June 30, 2018, the Collaborative did not have expenditures associated with the community adult program (CAP). The community adult program is a day support program serving individuals over the age of 22 with significant medical and complex learning needs.

**NOTE 7 – ANNUAL DETERMINATION AND DISCLOSURE OF CUMULATIVE SURPLUS**

Certified Cumulative Surplus is defined as the amount of general fund surplus in the collaborative accounts, as certified through an independent audit. Cumulative surplus is derived from a collaborative's unexpended general funds over a number of fiscal years. General funds are for the most part, the funds that a collaborative receives from school districts for tuitions, dues, fees for service, surcharges and related interest, as well as indirect costs allowed under certain grant awards not earmarked under the conditions of the funding for a specific purpose.

The Board of Directors voted to approve and retain \$1,571,750 as the amount designated as Cumulative Surplus from general funds remaining in the Collaborative's accounts as of June 30, 2018. This amount does not exceed the limit of 25% of general fund expenditures for the year as shown in the following table:

(A)	Voted Cumulative Surplus as of June 30, 2017.....	\$ 770,562	(A) <u>p. 14</u>
(B)	1. Amount of (A) used to support the FY18 budget.....	\$ -	
	2. Amount of (A) returned to member districts.....	\$ -	
		<u>770,562</u>	(B)
(C)	Unexpended FY18 Genreal Funds.....	801,188	(C) <u>p. 14</u>
(D)	Cumulative Surplus as of June 30, 2018.....	<u>1,571,750</u>	(D)
(E)	FY18 Total Genreal Fund Expenditures.....	<u>25,496,518</u>	(E) <u>p. 14</u>
(F)	Cumulative Surplus Percentage.....	<u>6.16%</u>	(F) <u>p. N/A</u>

# ***Report on Internal Control Over Financial Reporting and on Compliance***

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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

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**Independent Auditor's Report**

To the Board of Directors  
South Shore Educational Collaborative  
Hingham, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the South Shore Educational Collaborative (the Collaborative), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Collaborative's basic financial statements, and have issued our report thereon dated December 7, 2018.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Collaborative's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Collaborative's internal control. Accordingly, we do not express an opinion on the effectiveness of the Collaborative's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Collaborative's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Powers + Juliani, LLC*

December 7, 2018